From: Shultz, Mick

To: <u>Hart, Michelle</u>; <u>Smith, Lauren (Commission)</u>

Cc: Wolpa, Lindsay

Subject: FW: [EXTERNAL] Request to speak at Dec. 8 Port Commission meeting

Date: Tuesday, December 8, 2020 9:24:44 AM

Ann Jarris contacted me this morning to inform me she will not be able to testify at today's commission meeting. She has submitted the written testimony below.

Thank you, Mick Shultz External Relations

From: Ann Jarris, MD <ajarrismd@discoveryhealthmd.com>

Sent: Tuesday, December 08, 2020 9:15 AM **To:** Shultz, Mick <Shultz.M@portseattle.org>

Subject: Re: [EXTERNAL] Request to speak at Dec. 8 Port Commission meeting

To Whom It May Concern:

I am writing in support of Port of Seattle funding for the Maritime Innovation Center at Fishermen's Terminal.

As the CEO of Discovery Health MD, a martime medical services company, and a member of the inaugural cohort of the Maritime Blue Innovation Accelerator, I would like to share my experience of the benefits of providing a collaborative work space for maritime focused companies.

Our company was founded in 2016 to improve medical care to members of the commercial maritime industry. We joined the accelerator in January 2020 in order to expand our network and gain a deeper understanding of the issues facing our clients. The commercial maritime industry is highly fragmented, with little standardization, and each segment has unique operational requirements. We did not anticipate how our connections through the accelerator would allow us to become regional leaders in COVID-19 response.

By building a network through our connections in the accelerator program, we were able to create a COVID Testing program for independent fishermen at Fishermen's Terminal, for catcher/processor and towing vessels at Pier 90, and for other maritime clients and travelers at SEA airport. Without our network, we would not have been able to bring the necessary stakeholders together to deploy these programs in the time necessary to ensure a successful 2020 fishing season. These connections have led to an affiliation with the UW Institute for Health Metrics and Evaluation and the creation of an early detection program that is being rolled out to vessels this month to help prevent the introduction and spread of COVID on vessels.

A collaborative workspace in the Maritime Innovation Center would help to foster these types of relationships and exchange of ideas. As the maritime industry looks to solve tremendous challenges in the years ahead, solutions will require cross-functional teams to bring their unique expertise to the table. Providing a physical space for this exchange is the first step.

Please do not hesitate to contact me for further discussion.

Best regards, Dr. Ann Jarris

Ann Jarris, MD, MBA, FACEP CEO, Discovery Health MD, PLLC 13075 Gateway Drive, Suite 100 Seattle, WA 98168 Fax: 206-826-1814 DiscoveryHealthMD.com

You can keep up with all Discovery Health MD's COVID-19 updates by signing up for our newsletter at https://discoveryhealthmd.com/newsletter/.

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Of course. You can shoot them to me and I'll get them to the commissioners.

Thank you, Mick

Sent: Tuesday, December 08, 2020 9:01 AM **To:** Shultz, Mick < <u>Shultz.M@portseattle.org</u>>

Subject: [EXTERNAL] Re: Request to speak at Dec. 8 Port Commission meeting

WARNING: External email. Links or attachments may be unsafe.

Hi Mick,

My day is out of control, can I submit comments in writing?

Thank you, Ann

Ann Jarris, MD, MBA, FACEP CEO, Discovery Health MD, PLLC 13075 Gateway Drive, Suite 100 Seattle, WA 98168 Cell: 206-351-0693

Fax: 206-826-1814 DiscoveryHealthMD.com

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On Dec 3, 2020, at 5:23 PM, Shultz, Mick < Shultz.M@portseattle.org wrote:

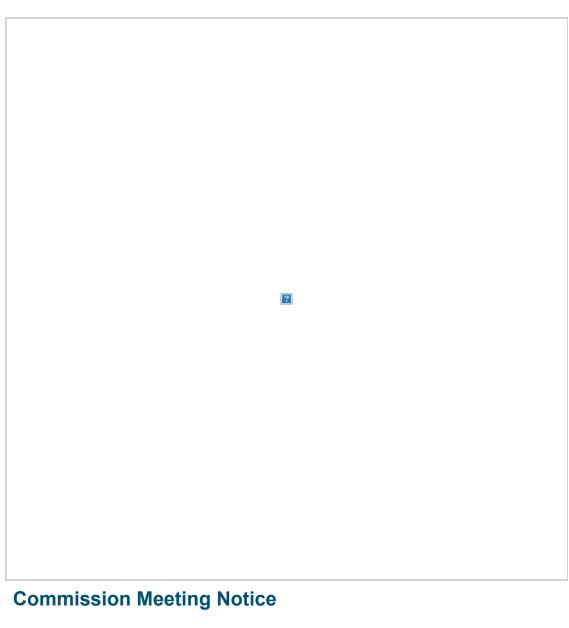
Dear Maritime Industry Colleagues,

On December 8 the Port of Seattle Commission will consider authorization of funds to build the <u>Maritime Innovation Center</u> at Fishermen's Terminal. The MInC, as it is abbreviated, will help the region's maritime industry adopt advanced technologies, promote knowledge transfer, incubate new businesses and aid in workforce development.

I've been asked to see if some of the port's private sector partners would be willing to speak in favor of the project at the Dec. 8 online Commission Meeting. The meeting begins at noon and moves fairly quickly through administrative actions and the consent agenda. The MInC is agenda item 10a. Please reply to me if you are willing to speak in favor of the MInC. To register to speak click here.

Please feel free to contact me with questions or comments.

Regards, Mick Shultz External Relations Port of Seattle 206-795-2851



December 8, 2020

The Port of Seattle Commission will convene a Regular Meeting on Tuesday, December 8, 2020. Public session will begin at $12\ p.m.$

The meeting will be held remotely in accordance with the Governor's 'Safe Start' order and <u>Proclamation 20-28</u>.

You may view the full meeting live at $\underline{\text{meetings.portseattle.org}}$ or call in at $\underline{+1.425-660-9954,889458149\#}$

The agenda and related materials are available on the <u>Port's website</u> including instructions to register for public comment.

The agenda and related materials are available on the **Commission Meeting Portal**.

View meeting materials

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